



Improved Access Enabling Better Patient Care

As the healthcare market continues to evolve, Mindray's revolutionary value proposition empowers hospitals to take control of their future



Five-Year Warranty

At Mindray, we understand the importance of your investment in our Resona 7 ultrasound system. That's why we offer a five-year warranty and investment protection to ensure you, your team, and your patients are at the forefront of ultrasound technology today and in the future.

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"Mindray's five-year warranty and investment protection will ensure me, my team, and our patients are at the forefront of ultrasound technology today and in the future."

- Brian D. Coley, MD, Radiologist-in-Chief at Cincinnati Children's

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Mindray Ultrasound System	Y . 1	Y . 2	Y . 3	Y . 4	Y . 5	T .	S
Resona 7 Purchase Price	\$125,000					\$125,000	\$96,000 per system
Service Contract	\$0	\$0	\$0	\$0	\$0	\$0	
Software Upgrades	\$0	\$0	\$0	\$0	\$0	\$0	
Total	\$125,000	\$0	\$0	\$0	\$0	\$125,000	
Competitor	Year 1	Year 2	Year 3	Year 4	Year 5	Total	
Purchase Price	\$140,000					\$140,000	
Service Contract (10% of system)	\$0	\$14,000	\$14,000	\$14,000	\$14,000	\$56,000	
Software Upgrades (price per system)		\$12,500		\$12,500		\$25,000	
Total	\$140,000	\$26,500	\$14,000	\$26,500	\$14,000	\$221,000	

Average sales price of Mindray's Resona 7 Ultrasound System compared to industry average.

Mindray North America

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* Standard 5 year warranty is available for systems purchased directly from Mindray North America. Warranties for systems purchased from Mindray authorized agents can vary.
** Upgrades, such as new application packages and hardware, are optional purchases